Fundraising Goal-Setting Worksheet

Achieving your fundraising goals starts with a clear plan. Use this worksheet to outline your objectives, track progress, and stay organized throughout your event planning process.

Step 1: Define Your Fundraising Goal

- Total Amount to Raise: \$___
- Purpose of Funds (e.g., new equipment, donations to charity, etc.):
- Non-Financial Goals: (e.g., Increase awareness, build community engagement, attract new donors)

Step 2: Break Down Your Goal

Estimate the number of participants and their expected contributions:

- Number of Participants: ______
- Average Contribution per Participant:
- Total Estimated Contributions: \$_____

Add Other Revenue Sources:

- Sponsorships: \$_____
- Product Sales: \$______
- Donations: \$_____
- Other (e.g., raffles, auctions): \$_____

Grand Total: \$_____ (Ensure this matches or exceeds your total fundraising goal!)

Step 3: Create a Timeline

Key Milestones:

- 1. Event Launch Date: _____
- 2. Promotion Start Date: _____

- 3. Participant Sign-Up Deadline: _____
- 4. Event Day: _____
- 5. Follow-Up and Thank-Yous: _____

Step 4: Plan Your Resources

- Team Members Needed: (e.g., Event Coordinator, Marketing Lead, Volunteer Manager)
- Budget:
 - Venue Costs: \$_____
 - Marketing: \$______
 - Supplies: \$_____
 - Other Expenses: \$_____

Total Budget: \$_____

• **Fundraising Tools to Use:** (e.g., social media platforms, email campaigns, crowdfunding tools)

Step 5: Track Progress

Goal Type	Target	Achieved	Remaining
Financial Goal	\$	\$	\$
Number of Donors			
Number of Participants			

Step 6: Evaluate and Improve

After your fundraiser, take a moment to reflect on the outcomes:

- What Worked Well?
- What Could Be Improved?

• Ideas for Future Events:

Bonus Tip:

Use this worksheet for every fundraiser you plan! Consistent goal-setting and tracking will make your events more successful and stress-free over time.

Need help planning your event? Visit Midland Fundraising for expert tips and tools to make your fundraiser a success!